



KINGSBRIDGE & SALCOMBE Chamber of Commerce.

Minutes for Committee Meeting

Wednesday 2nd November 2016 at 5.45 pm
Quay House, Kingsbridge

Meeting Chairman: David Hanmer

Treasurer: Peter Richardson

Secretary: Katharine Harrod E-mail: info@kingsbridge-salcombe-chamber.co.uk

1. Attending: David Hanmer, Samantha Dennis, Carol Horton, Steve Mammatt, Raymond Hayes, Jackie Smith, Rufus Gilbert, Nick Walker

Guest: Peter Betteridge

Apologies: Gemma Edmonds, Deb Ward, Peter Richardson, James Spencer,

2. Agree Minutes of last Committee - October 2016, agreed without alteration.

3. Matters Arising -

- Tim Bevan accepted our invitation to speak at our next Business Club.
- KH sent a letter of support from KSCC for KDLR

4. Communications, Projects & Publicity

- YABBAS update:

Main Sponsor: Pizza Planet

Apprentice of the year: Sabre

Learner of the year: Pebbles of Salcombe

Most entrepreneurial 16-24 year old: Victoria Inn, Salcombe

Employer of the year: Pizza Planet

Category Sponsor Bibbys

Category Sponsor Hair Advice

Awaiting news from Soar Mill Cove re their class. Assuming this comes in we're only £200 away from our target of £2,000

Kingsbridge information centre acting as general sponsor

Nomination forms are now available and the link will be send to Members this week.

ACTION: KH

5. Treasurers Report:

Bank Current Account:	£6,915.44
Includes (Jack Tanner Award)	(£787.34)
Net:	£6,128.10
Plus: Deposit Account:	£3,158.23

TOTAL:	£9,286.33
--------	-----------

PH met with SH re the YABBAs.

PH has requested that we consider inviting Steve Jordan and Sophie Hosking, the Senior Management Team from SHDC who spoke to us at the Salcombe Harbour Hotel (15th Oct 2015) to join us at one of our forthcoming meetings to provide an update. All were in agreement.

ACTION: KH

6. Secretary Report:

- Future meeting dates, it's been noted that some of the committee would opt to meet on a different day - the feeling was that Wednesday remains preferable however, we will review in six months time for 2018.
- 15th November - Salcombe Distilling Co Business Club meeting, food at Island Street Bar & Grill after the event. We currently have over 40 booked in for the meeting (at least three quarters of whom are staying for the meal). Several of our "usual suspects" have not yet booked. If you know of anyone intending to come, please advised them to book ASAP as this will be a busy evening. Capacity for Island Street for this event is 60 people - last time we exceeded this number! Speakers include:
 1. Angus & Howard - Salcombe Distilling Company
 2. Tim Sheehan - South West Foreign Exchange Ltd
 3. Tim Beavon - The Diverse Regeneration Company
 4. Plus some superb news from Samantha Dennis - The Kingsbridge Information Centre.
- 1st December - Thurlestone meeting AM, Regal Meeting PM
- 19th January - Mahabharat meeting (DH away)
- 23rd March - Cliff House Meeting

At this point the Committee welcomed Peter Betteridge to the meeting to discuss a late addition to the agenda, Black Friday.

Peter explained that, two years ago it was decided his stores would offer a Black Friday promotion and the income generated was significant. A colleague of PBs with an online business had sales of over £250k in a 24-hour period.

The key thing to make it work is to reduce prices to a lower rate than at any other time of the year. Having had such success with it, it occurs to PB, if the town of Kingsbridge were to support this venture the traders, residents and visitors could all benefit.

NW suggested that we look at it this year in the wash up as this will enable us to adequately plan for 2017.

SD - has recently seen something regarding Ashburton whereby a similar promotion was supported by the town (25% off weekend).

We need to consider having a differential that would encourage people to Kingsbridge as opposed to buying on line or going to Plymouth.

PB is offering a Black Friday promotion this year and will report back for the next meeting.

NW suggests we have a specific Business Club for local traders with PB talking about Black Friday to encourage them to pull together and do something positive for the town.

DH agreed the event would have the backing of the KSCC but we would need to get the backing of the retailers.

Assuming the feedback from PB is positive the proposal is to offer a special meeting in February to promote this across the town. NW agreed to donate some publicity.

ACTION: KH to organise

7. Kingsbridge Issues

- Events Policy Consultation - update (see communications below)

RG has spoken with Cllr Bramble, the senior officers involved are on board and understand that the consultation was chaotic.

We await an update re their next move, they have received details of parties to contact.

This will be followed up with Cllr Bramble via email to say the KSCC and Salcombe/Kingsbridge event organisers look forward to the opportunity to assess what the new plans may be. Cllr Bramble will also be invited to speak at either the January or February Committee meeting.

Noted: Moving forward, the KSCC fully expect to be included in the decision making process.

ACTION: KH

- RG: SWH have lost the contract to maintain Devon Roads, the contract has been awarded to SKANSKA.
Devon County recycling rate currently 54%, South Hams 34%
Devon Libraries transitions have been a great success, now run more efficiently for the community at a lower cost.
- SM: KDLR, the closure date for representation was 28th October, we now await information from Guy Pedrick re the outcome.

8. Salcombe issues

- Consultation: Noted a very negative reaction to the proposals for Whitestrand which suggest that the car park could be closed during July/August to make room for traders to take over.
- Neighbourhood Development Plan - final consultation date for submissions is November 20th.
- Works in Salcombe this week - no one was aware of the works that commenced in Salcombe on Monday. No communications of any nature have been forwarded to traders or residents. Wales & West met with STC in September, their closure notice was only received on Monday afternoon after the roads had closed.
- Recent problem with flooding due to rainfall. South West Water have been invited to talk to STC as they recently installed surface water drains.

9. Communication/news to/from

- Kingsbridge Town Council - No representative.
ACTION: KH to email STC regarding representation.
- Salcombe Town Council - Nothing in addition to the above.
- Kingsbridge Information Centre - KCX is coming along well, good support being received regards advertising and promotion. More stall holders have applied this year; the town will be full on the day. All help to promote/raffle prizes would be appreciated. SD to email RG re donation.

ACTION: SD

The KSCC contribution of £200 may be donated as a cash prize to traders if no donation is forthcoming.

The KIC is a finalist at the Devon Tourism Awards, the awards ceremony will be held shortly and SD will advise the outcome (Gold/Silver/Bronze) at the next Business Club.

- Salcombe TIC - No one present. Noted one of the thought processes of the Whitestrand consultation is that the SIC be moved next to the Harbour Office.

10. AOB

NW: It's increasingly hard to find out information from SHDC, it's a complex process to find anything out, the phone systems have recently faltered again and information dissemination is poor. It was felt that by having members of KTC & STC at our meetings this information would be fed back to the relevant parties.

SD - would be interested to talk to MF regarding the NDP for Salcombe. Kingsbridge has chosen not to produce a plan and based on information received from other towns/villages who have proceeded with a plan, it would appear that the long-term outcome could be detrimental to the town.

DH - who decides timing of roadworks? Noted that various road closures have caused unacceptable chaos across the South Hams recently.

Date of next Committee meetings: 7th December, venue Quay House, Kingsbridge 17.45hrs.

Meeting Closed 7.00pm

Noted DH to be absent at next meeting.

Communications:

Oct 5th From KH to Cllr Bramble (see October minutes):

Dear Cllr Bramble,

The Kingsbridge and Salcombe Chamber of Commerce held a Committee Meeting this evening, one of the agenda items being the SHDC Events Policy Consultation.

It was noted that the SHDC website clearly states the following:

- 1.2. This group has concluded its investigations and now recommends a set of guiding principles (Appendix 3) which would be used to form the basis of the new policy.
- 1.3. A public consultation was held and the feedback has been considered when preparing the principles.

While we appreciate that a clear chargeable policy applicable to events is a good idea, we must strongly object to the way in which this consultation has been organised and managed.

Kingsbridge is the site for a number of large events that take place throughout the course of the year. From our meeting tonight it has become abundantly clear that the above investigations failed to consult with the major event organisers. We are aware that you contacted the Fair Week committee, however, it is not acceptable to have contacted them during mid-August when the consultation period commenced in June!

We find it disturbing that consultations that are supposed to have been taken in full have not taken place and that major users of the Town Square were not contacted and made aware of the intention.

The consultation period has not been properly executed and the information shown on the website is false

We request that a new consultation take place and that it is:

- a) Managed correctly
- b) issued with a concise set of proposals

Kind regards

Oct 13th Response from Cllr Bramble:

Dear Mrs Harrod,

Thank you for your e-mail concerning SHDC Events Consultation.

Firstly I am at a loss as to understand how given the publicity in June via the press, town and parish councils, ward members and our web site how the Chamber became aware of the consultation only in mid-August.

The decision was taken at our Overview and Scrutiny meeting last Thursday to extend the consultation. Therefore we will welcome your Chambers contribution to this process and look forward to receiving your views, comments, suggestions that you may wish to put forward.

With kind regards,
Ian Bramble.